



Builders Bulletin

VOLUME 7, ISSUE 3

DECEMBER 2017

As 2017 comes to a close, on behalf of all the management and staff at TBS and ABS, I'd like to wish all our valued customers a merry Christmas and a happy and prosperous New Year.

I think the general consensus among most of our customers is that 2017 has been another good strong year. Whilst there has been signs nationwide of the building industry slowing with a drop off in new home approvals, we have not seen any effect in our region. Local approvals are still very robust. We believe the renovation market, which is always hard to measure because so many renovations don't require council approval, is currently very solid.

The Knauf promotion that we are presently running, where one lucky customer will win a trip for two to Los Angeles, is really going exceptionally well for us. This is the biggest promotion we have ever done at TBS/ABS and it is just a fantastic prize to be won. I'm sure all our customers would love to win it. If you're not in it yet, speak to our sales staff about how you can be included and not miss out on the opportunity. The promotion runs until the end of March next year and the winner will be drawn at our Builders Trade Night in April. For those of you who have been buying Knauf products, at the end of each month you will get an email or a text advising you have many entries you were awarded for the month and how many you have accumulated since the promotion commenced in September. I can't wait for the big draw in April, it should be really exciting.



I am confident that 2018 will be another good year for our industry and our region, so I wish you all the best.

Kevin Crosland
General Manager

Christmas Trading Hours

23/12/17 - **Open till 1pm** 24/12/17- 26/12/17 - **Closed**
27/12/17 to 30/12/17 - **Open** 31/12/17 to 1/1/18 - **Closed**

Merry
Christmas





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Win a Trip for 2 to Los Angeles!!

Just a reminder that TBS and ABS in conjunction with Knauf Plasterboard are offering our account holders the opportunity to win a holiday for two people to Los Angeles in the USA including 5 nights accommodation!! The competition will be drawn at our Builder's Trade Night during the month of April 2018. To receive an entry into the draw all you need to do is spend \$1000 on any Knauf Plasterboard products. There's no need to register to receive entries, we will look at everyone's spend at the end of each month and calculate how many entries each customer

is entitled to, it's that simple! So get plastering and you could be on your way to LA!

For full terms and conditions see www.tambuild.com.au, NSW lotteries license number-LTPS/17/16849



ET3353

Makita 260mm
Slide Compound Saw
LS1016 with Saw
Stand

\$999

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All Specials Run from the 01/12/2017 to 31/12/2017 or while stocks last. All Prices include GST